Development of Agreement-upon Common Terminologies for Pricing Methods and Implications for Turnover/Outputs Methods

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1. Pricing Methods

- Direct use of prices of repeated services
- Contract pricing
- Model pricing
- Unit values
- Component pricing
- Percentage fees
- Pricing based on working time

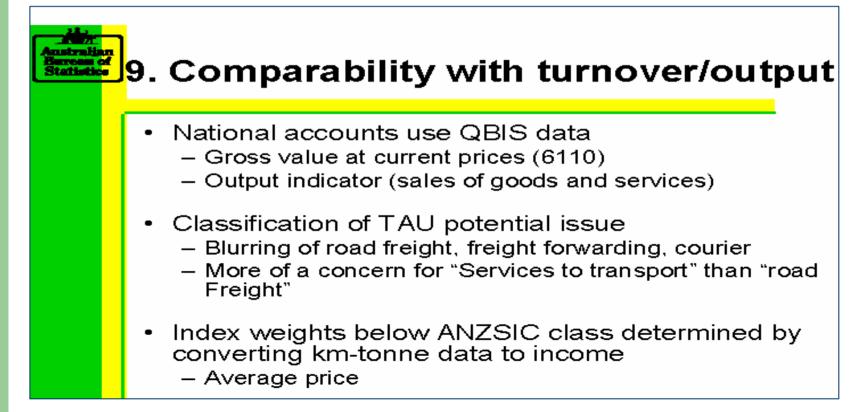# 2. VG Content Development Framework (CDF) for Service Sector

- Headings of Mini-Presentation

  - ✓ PPI and QA:
    - 9) Evaluation of comparability with turnover/output measures

  - ✓ Turnover/Output:
    - 8) Evaluation of comparability with price index practices

3. Mini-presentations (extract)

- Freight Transport by road (Price, Australia)

9. Comparability with turnover/output

- National accounts use QBIS data
  - Gross value at current prices (6110)
  - Output indicator (sales of goods and services)

- Classification of TAU potential issue
  - Blurring of road freight, freight forwarding, courier
  - More of a concern for "Services to transport" than "road Freight"

- Index weights below ANZSIC class determined by converting km-tonne data to income
  - Average price

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3. Mini-presentations (extract) - cont'd

- Freight Transport by road (Turnover/Output , Germany)

Federal Statistical Office of Germany

DESTATIS wissen.nutzen.

Comparability with SPPI practices

- Turnover: no breakdown of the data according to market segments => gives only an impression of the size of the market

- Output: most important source for the weighting pattern

   - tkm of the transport statistics combined with freight rates from the BAG = turnover

   - Data was regrouped to fit into the SPPI classification

4. Discussions

- Is there anything ….

  - ✓ Terminologies for pricing methods need to be developed?
  - ✓ Implications for Turnover/Output Methods?